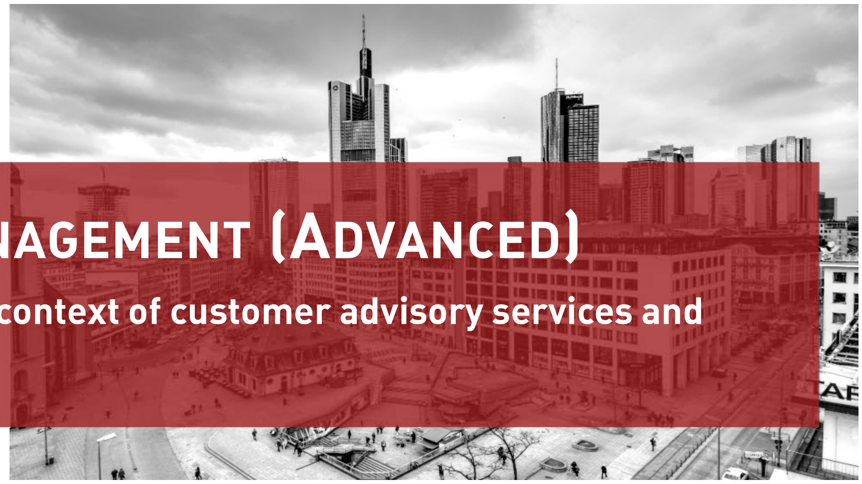
## LPA Academy



# Interest Rate Management (Advanced)

**Interest rate derivatives in the context of customer advisory services and advisory liabilities**

**Date & time**
October 23, 2018
09:00 am to 05:00 pm

**Location**
Große Gallusstraße 9,
60311 Frankfurt
Germany

**Number of participants**
limited

**Price**
800 EUR (+VAT)
You get a **discount of 30 %** if you book Interest Rate Management (Basic) too

**Registration**
academy@l-p-a.com

## Content

Interest rate derivatives represent a standard component in the product range of many banks for customer advisory services.

Based on the seminar "Interest Rate Management (Basic)" additional products and other bank-specific risk management characteristics will be analysed in detail.

## Main topics

- **Basic interest rate products:** structuring, pricing and usage in the customer business for Payer Swap, Cap, Floor, Cross-Currency Swap, etc.
- **Interest rate derivatives in the current market environment:** valuation and marketing of alternative interest rate hedging strategies in the current negative interest rate environment.
- **Risk and debt management:** holistic consideration of an exemplary solution design process from the customer situation to the product proposal.
- **Consulting liability:** fundamentals in the regulatory and legal context, including concrete implications for your business based on case studies.
  **Guest speaker: Dr. Peter Clouth, Managing Partner at CLOUTH & PARTNER**

## Target group

The seminar is primarily designed for professionals and executives working in Interest & Currency Management, Trading, Risk Controlling, Finance and Regulatory Reporting. The content is provided "by experts, for experts".

**Ingo Schiegler**

**Lucht Probst Associates GmbH**
**Senior Manager**

**Specialist for sales & structuring and valuation of financial products**